



FOR IMMEDIATE RELEASE: 05/12/2019

## **ALLIOT ANNOUNCE NEW PARTNERSHIP WITH ABEEWAY**

**Specialist IoT distributor, Alliot Technologies launches Abeeway GPS sensors to UK market.**

**Huddersfield, West Yorkshire / December 5<sup>th</sup> 2019** – Specialist IoT distributor, Alliot Technologies has today announced its new partnership with leading IoT tracking solutions provider, Abeeway. The agreement sees Alliot become the UK's main distribution arm for Abeeway products which complement Alliot's expanding end-to-end LoRa offering.

Through their use of multiple geolocation technologies with LoRaWAN connectivity, Abeeway trackers can be used both indoor and outdoor to track and monitor assets such as trucks, containers, parcels, people and more with ease and accuracy. The range offers devices from rechargeable micro trackers to industrial trackers with up to 3 years battery life, monitoring up to 120 positions per day.

Alliot's Product Development Director, Paul Hayes, said, "We are thrilled to have become the UK's official distributor for Abeeway. We are constantly searching for the best solutions to meet our customers' requirements and Abeeway certainly lead in the field of Geolocation tracking. Paired with our provisioning services and expert technical support, we're looking forward to growing Abeeway throughout the UK."

Nicolas Jordan, CEO of Abeeway commented, "Abeeway is very pleased to partner with Alliot. As tracking and logistics becomes one of the key verticals for IoT adoption, Abeeway will leverage its expertise in multi-technology based, power-efficient geolocation to happily support Alliot in addressing this multi-billion market."

**END**

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NOTES TO EDITOR:

ABOUT ALLIOT TECHNOLOGIES:

Alliot Technologies is the UK's leading distributor of IoT products . Specialising in LoRaWAN, SigFox and NB-IoT, Alliot provides easy access to the best in class hardware, services and support to customers throughout the UK and Europe. Alliot's vision is to simplify the set-up and ongoing management of IoT devices by providing solutions ready to be interfaced with the users' selected IT structure through device provisioning services and support from an expert technical team. Alliot makes IoT accessible to all, helping partners to develop their solutions from proof of concept to fully scalable commercial solutions, enabling them to take the specific piece they need to bring their projects to life.

#### ABOUT ABEEWAY:

In April 2014, Abeeway was created in Meylan, a commune near Grenoble. It sprung from the birth of LoRa, a wireless data communication technology which was developed by Cycleo, a Grenoble-based company acquired by Semtech in 2012.

Since the first LoRaWAN tracker was presented by Abeeway in 2015, Abeeway has continuously improved IoT tracking solutions, developing the first patented Low-power GPS (A-GPS for IOT) as well as data fusion to optimize localization & power consumption.

In 2017, Actility, the global leader in Low Power Wide Area Networks (LPWAN) acquired Abeeway, creating a best in class portfolio of IoT location services to support service providers and IoT solution vendors across a wide range of industry sectors. Abeeway products continue to be available for every LoRaWAN networks, but becoming part of Actility's allowed Abeeway to leverage its global reach to satisfy the massive market demand for IoT location use cases.

#### FOR MORE INFORMATION:

<https://alliot.co.uk/>

<https://www.abeeway.com/>