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## ALLIOT TO DISTRIBUTE WATTSENSE IN THE UK

**Huddersfield, West Yorkshire, UK / June 15<sup>th</sup> 2021** Specialist in LoRaWAN IoT technology, Alliot Technologies have agreed terms to distribute the Wattsense solution in the United Kingdom which will deliver Smart Building technologies to small and medium-size buildings (midsize).

Wattsense is an innovative technology company dedicated to improving Building Management Systems (BMS), allowing interoperability and quick IoT integration.

Alliot provides easy access to the best-in-class hardware, services, and support to customers throughout the UK and Europe. Alliot's vision is to simplify the set-up and ongoing management of IoT devices by providing solutions ready to be interfaced with the users' selected IT structure through device provisioning services and support from an expert technical team.

Technical Director of Alliot, Paul Hayes, said, *"We have seen a tremendous demand for Smart Building Solutions over the past year. With Wattsense, we can offer a solution that enables our customers to integrate LoRaWAN technology with existing BMS systems. With the ability to present [LoRaWAN sensors as BACnet objects](#), we believe Wattsense's devices will help to future-proof solutions and accelerate the adoption of LoRaWAN in these areas without having to start from scratch."*

Most midsize buildings do not have a Building Management System due to their costs and technical complexities. However, with Wattsense, all facilities, especially midsize, can be affordably transformed into Smart Buildings by saving weeks on installation, maintenance and reducing on-site interventions and operational costs.

*"Wattsense, with its Plug and Play installation and intuitive console, is perfectly aligned with the Alliot vision of bringing the advantages of IoT technology to the BMS sector and its key players. We are excited to be represented by an industry leader such as Alliot."* Says Louis Vermorel, CEO and founder of Wattsense.

### **The Wattsense solution**

Fast to deploy, flexible, and scalable. It consists of the following applications:

The Box: A remotely managed IoT device that collects data and controls equipment through the Cloud.

The Hub: is an intuitive on-premises IoT gateway and a powerful PLC designed for building automation.

"We are delighted to be partnering with Wattsense and expanding their reach throughout the UK and Europe." Adds Hayes.

**END**

FOR MORE INFORMATION PLEASE CONTACT:  
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**NOTES TO EDITOR:**

**ABOUT ALLIOT TECHNOLOGIES:**

Alliot Technologies is Europe's leading distributor of IoT products. Specialising in LoRaWAN and cellular IoT (NB-IoT & CAT-M1/LTE-M) Alliot provides easy access to the best in class hardware, services and support to customers throughout the UK and Europe. Alliot's vision is to simplify the set-up and ongoing management of IoT devices by providing solutions ready to be interfaced with the users' selected IT structure through device provisioning services and support from an expert technical team.

Alliot makes IoT accessible to all, helping partners to develop their solutions from proof of concept to fully scalable commercial solutions, enabling them to take the specific piece they need to bring their projects to life.

For more information, contact Alliot Technologies at [contact@alliot.co.uk](mailto:contact@alliot.co.uk) or visit <https://alliot.co.uk/>

**FOR MORE INFORMATION:**

<https://www.alliot.co.uk/products/gateways/wattsense-hub/>

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