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ALLIOT TECHNOLOGIES BECOME OFFICIAL VODAFONE IOT PARTNER

Huddersfield, West Yorkshire, UK / December 14th 2022 Specialist IoT solutions provider, Alliot Technologies has today announced it is working with technology communications company, Vodafone. In a move which sees Alliot become an official Vodafone IoT partner, the Huddersfield-based distributor is now equipped to provide NB-IoT connectivity throughout the UK.

Building on their existing offering, this new agreement sees Alliot become a one-stop shop for those looking to develop and deploy NB-IoT solutions. Working with Vodafone, Alliot will be able to provision and integrate the billing of Vodafone's NB-IoT connectivity with their existing hardware portfolio. With access to the very best in class sensors, dashboards, technical support and services, Alliot Technologies offer everything needed to deliver a full end-to-end NB-IoT solution.

Commenting on the new partnership, MD, Darren Garland said, "We are delighted to become an official Vodafone IoT partner. As the UK's only NB-IoT connectivity provider they are innovators in their field, enabling partners to connect their solutions across the country. Alliot's strength stems from our ability to supply and support end-to-end solutions which are supplied ready to plug and play. This can only happen with a foundation of supply chain excellence. Our new agreement with Vodafone allows us to significantly boost our offering with the scale, innovation and efficiency of Vodafone's trusted network. We look forward to being a major player in enabling NB-IoT solutions for UK partners.

"We are now seeing more and more NB-IoT devices hit the market and our portfolio, Vodafone's connectivity really is cherry on the top for us."

Kathryn Platt, Head of Indirect Business, Vodafone said: "We are delighted that Alliot has become a Vodafone IoT partner. Alliot's expansion of their portfolio to include Vodafone IoT illustrates how Alliot is fully engaged as a partner, demonstrating continued investment in the latest technology to ensure a great experience for their customers."

Whatever stage you're at in your IoT journey, Alliot Technologies are here to help you every step of the way.

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FOR MORE INFORMATION PLEASE CONTACT:
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NOTES TO EDITOR:

ABOUT ALLIOT TECHNOLOGIES:

Alliot Technologies is Europe's leading distributor of IoT products. Specialising in LoRaWAN and cellular IoT (NB-IoT & LTE-M). Alliot provides easy access to the best-in-class hardware, services and support to customers throughout the UK and Europe. Alliot's vision is to simplify the set-up

and ongoing management of IoT devices by providing solutions ready to be interfaced with the users' selected IT structure through device provisioning services and support from an expert technical team.

Alliot makes IoT accessible to all, helping partners to develop their solutions from proof of concept to fully scalable commercial solutions, enabling them to take the specific piece they need to bring their projects to life.

For more information, contact Alliot Technologies at contact@alliot.co.uk or visit <https://alliot.co.uk/>

ABOUT VODAFONE:

Connecting people, places and things; Our purpose is to connect people, places, and things by enabling inclusive and sustainable digital societies – all for a better future. And our technology reflects that – it drives our customers to accelerate progress and make business a positive force for change. Together with our customers, we move the world forward.

Our products and services go beyond our reliable global network. We strive to help businesses unlock the opportunities presented by new technology - from 5G, the Internet of Things, to AI and beyond, we are much more than just a business broadband provider.

FOR MORE INFORMATION:

<https://www.alliot.co.uk/vodafone-nb-iot-partner/>