



TOP CONSIDERATIONS WHEN...

Selecting Your Mobile Partner

With so much choice out there it can be difficult to decipher which deal is the best for you. Everyone seems to be offering 'the best price or package', but what's really important when selecting your mobile provider?

We've summarised the key topics you should be thinking about when selecting your provider and why Vodafone could be the answer.

Roaming Agreements & UK Contracts

If you're going to be deploying sensors throughout the UK & Ireland, you're going to want to make sure you have a UK agreement in place, not a roaming agreement. These are two very different things.

A UK contract will ensure you are connected for the duration of the agreement. This is vital to any IoT project.

A roaming agreement on the other hand may offer a low-cost alternative in the interim, but there's nothing stopping the provider from ending their agreements with the company whose network they are piggybacking on. Such agreements tend to stand for around 30 days. Outside of these agreements, additional charges may be applied. Since Brexit, there has been a lot of instability in roaming agreements which could leave you without any connectivity at all.

Vodafone own their own global network which means such agreements are already in place. As part of Gartner's Magic Quadrant, they are the world's largest IoT services provider.

With many NB-IoT devices offering battery lives of up to 10 years, you want to ensure your connectivity is as robust as the sensor life!

Network Experience & Reliability

No one wants an unreliable network, especially when it's collecting important data. Vodafone supports in excess of 100 million IoT connections across over 400 networks, in 180 countries. They are currently the UK's only NB-IoT network provider, offering coverage for around 98% of the UK.

Scalability

Will your provider be able to offer the same connectivity package and migrate your billing into one consolidated sum?

As your projects scale, you will want to simplify your connectivity and billing as much as possible. With Vodafone this will be a simple, straightforward process.

Support

When signing up to an agreement, it can be wise to consider where your provider is located and that their operating hours suit you.

As direct Vodafone partners, we can escalate tickets quickly, helping to ensure any issues are resolved in a timely, efficient manner. Helping you to avoid time wasted sat in call queues and navigating lengthy IVRs trying to get through to the right person.

Security

Data security is incredibly important. Vodafone offer additional protection including SIMLock, Private APN and automated usage alerts at no extra cost.

Getting Started

Contact our expert team today to discuss your IoT connectivity requirements.

